Calisti Describes New Position And His Views

Last Friday morning, newly-appointed UMPG President Dr. Louis J. Calisti gave an interview on the Portland campus with staff members of the two UMPG student newspapers, The Viking and The Observer.

Although Calisti will not assume his new post as President until July 1, he explained that he will spend as much time as he is able to at UMPG this Spring. This will mean "a minimum of one day a week" according to Calisti, referred to this time as primarily a time of education for him about UMPG.

The new President feels that UMPG will become the major campus in the University system because of its location, the number of people in the surrounding community, and "the other resources it has to its advantage." Calisti suggested that in order for UMPG to become the major campus it would mean being in competition for funds with the Orono campus, which he feels is a different type of entity. Obtaining the funds, the new President stated, involves having better and higher quality programs. He wants to create a "quality package" so the UMPG will have the higher priority for obtaining funds. The competition will not only be in terms of need but in terms of quality, according to Calisti. He feels that UMPG has this need.

Commenting on the recently proposed Academic report, Dr. Calisti feels that it offers a "workable structure for the time being" but expressed concern that the structure and positions envisioned "aren't set in concrete." He feels that the report needs to be tested and tried and that there may be changes "both in what it is and the positions which might be in it." One area he feels would need changing is the assignment of registration and admissions functions and similar activities to the Director of Student Affairs. In general, he feels that the proposed format "looks all right" (con't on page five)

The Viking has chosen the following to be the top ten news stories of the Fall semester. The basis of the selection was the event's impact at the time it occurred and its impact on the future of POGO U. The order of the events is not necessarily by date sequence.

1. CALLISTI NAMED UMPG PREXY
2. ACADEMIC COMMITTEE RELEASES DOCUMENT
3. TRUSTEES CUT UMP TUITION
4. GORHAM ALLEGED TO BE PROMOTING EN MASSE
5. TUITION BOW IN LEGAL HANDS
6. BOMB SCARES STIR REACTION
7. UMP OPENS URBAN CENTER
8. SENATE'S LAWYER MEETS WITH CHANCELLOR'S AIDES
9. NURSING SCHOOL WINS ACCREDITATION
10. "33" DISBANDED

Top News Stories Chosen

After two month study, the committee submitted its recommendations for open hearings. The committee made revisions and transmitted them to the President. The fate of the report is now in the hands of the Chancellor.

Trustees Cut UMP Tuition - On December 3rd, the Board of Trustees approved changes in tuition and fees to take effect next academic year. UMP's tuition was cut from $450 to $350. This followed an equalization request from various groups and committees.

Gorham Alleged to Be Promoting En Masse - On November 11th, a department chairman at the Gorham campus was quoted as saying that Gorham was "absolutely" promoting its faculty en masse in order to elevate them prior to the two campuses merging.

Tuition Bow in Legal Hands - On November 3rd, the UMP Student Senate officially engaged the services of a Portland Law firm to settle the tuition difference between the Portland and Gorham campuses. When the Trustees cut tuition the senate dropped legal action.

Bomb Scare Stir Reaction - On November 6th, Chancellor McNeil announced that tracing equipment, which can locate the

(con't on page five)
Editorials

Publications Board Must Act

The Student Publications Board, which is composed of five voting students appointed by the senate and six ex officio members, has met only twice thus far this academic year and at those two meetings has accomplished little, if anything. We trace this unfortunate situation to the making of another yearbook disappointment in the works.

Ex officio chairman of the board UMPG Asst. Director for News Services Bryant Jones is apparently too busy or lacking in interest to get the board moving. Before the board at its first meeting this year was the task of investigating last year's yearbook, the "Organic Experience." Nothing was done on this matter.

Now, we see little evidence to indicate that a pictorial and written history (the lack of which was a major complaint about last year's yearbook) is being compiled by this year's staff. As The Viking's office is next door to the yearbook office, we have witnessed no sign of activity in that office since September.

It would be an insult of the highest sort to UMP students if a student subsidized publication staff is allowed to take the money and not meet the expected responsibilities of the position. This insult is compounded by the fact that the editor and business manager of the yearbook receive a tuition waiver. The Publications Board must require accountability of student publications. And the Student Senate must require accountability of the Publications Board.

Absent Senators Should Resign

The recent trend of poor attendance at Student Senate meetings ( "The Student Senate: The Good... and the Bad, December 14") has been confirmed by Senate Secretary Gail Grant who released attendance figures for this semester last Tuesday. At the present time at least one senator is in violation of the attendance requirement and several others are nearing a violation. The maximum penalty for violating the attendance requirement is expulsion from the Senate.

The reason for the large amount of absenteeism is difficult to determine. Undoubtedly, some of the absent senators have experienced unforeseen conflict of scheduling or personal problems which has caused them to miss an inordinate amount of meetings. Although we sympathize with their difficulties their absence is hurting the rest of the Senate and the student body. They should either re-arrange their schedule so they can attend the meetings or resign their seats.

Another possible reason for the absenteeism is that some senators may have become victims of apathy. They view their elective office as "doing nice" on their college transcript but their devotion to the university goes only as far as their personal goals. When such senate members break attendance rules they should be purged from their positions by their fellow senators.

Absenteeism Discussed By Senate

The UMP Student Senate discussed absenteeism of senators Tuesday, but was unable to take action, because of missing senators from the meeting. Senate Secretary Gail Grant reported that six absent senators have not attended meetings and six ex officio senators have not attended meetings. The senators are Senior Dan Fox, Junior John Kellam and Freshman Terry Davis.

The senate granted $500 to the UMP Student Affairs Office to be used as an emergency loan fund for UMP students. The senate attached a stipulation to the grant, which requires that the money stay on this campus and not be pooled into a general aid fund.

In reaction to an Ad Hoc Concert Committee report, the senate voted to set-up a three-man Concert Committee, composed of senators, to work with Campus Mayor Fred Ream. The senators are Senior Dan Fox, Junior John Kellam and Freshman Terry Davis.

Well Wishes

The Viking wishes a speedy recovery to Prof. Jack Pierce's wife who is in the Maine Medical Center from critical injuries suffered in an automobile accident over vacation. Also, we wish a quick recovery to U. of Maine Trustee member Arthur Benoit, who is at the MMC.
Letters to the Editor

To the Editor:

In the past several months, there has existed an area of political conflict between myself and the editor of The Viking—primarily concerning certain aspects of the UMPG merger. Some students at this campus have asked me why I am no longer writing for The Viking, and, in the interests of setting everything straight, I want to publicly clarify my position towards The Viking.

This is not a letter of resignation. I still consider myself loyal to the Portland campus, but I have a greater concern for the success of the UMPG complex--rather then taking sides between the two campuses. I have felt that several of the editorial policies of The Viking have been in bad taste, and have not contributed to the unification which our two campuses so desperately need.

I have no fight with The Viking, but am merely concerned in certain policies being pursued by the editor. If the policies continue, I have the right as a University student to oppose them, regardless of what publication in which they appear--including the Gorham Observer. At closing, I must state that I am unhappy with the decision to have found that my services to The Viking have ended for the moment, but continue to respect all of the members of the staff for the generally fine work that they do for the UMP community.

Alexander W. Holt '72, UMO

(Editor's Reply:)

While reserving the right to disagree with Mr. Holt's allegations, we must point out that the purpose of a college newspaper, or any newspaper, is to promote extracurricular activities. To the editor, I could set back and my sole work, outside of a twenty-eight-hour credit load due to the nature of spring, was to write a few words about problems that existed among the faculty and administration at Portland and Gorham campuses.

Instead of relating more problems, I shall use most of this report reviewing the past semester. I intended on writing on Ko Kimmel, Dean of Housing at Gorham, who said that as long as he remains in that position there will not be a fraternity house on that campus. I was going to speculate on her future. There was to be a report on "Assistant President" Art Mayo who said that his successor Harold "Chappy" Meninger does not know what he is doing. There was to be a report on Richard Sturgeon and his suspension of five basketball players for UMP's last game. But instead I shall review the past.

Lincoln Fish, a Gorham professor, once told me that he believed half of what I wrote. I almost agreed with him. Nothing I wrote this semester has been untrue. In fact, there is only one column I wish I had not written. That was the one on the President trip that the Academic Committee took to the White Mountains. I believe, with hindsight, that the trip did a lot of good. This feeling between myself and the Academic Committee, as well as the Governance Committee, should not have occurred. I agreed with most of the report of the Academic Committee and also with the forthcoming report of the Governance Committee. My only exception with the latter report has to due with student input in hiring faculty.

Dean Ed Godfrey said to me a month ago that I am wasting my talents on the type of attacks I have made. My only purpose in revealing concealed problems within the university community has been the need to solve problems many things go overlooked. Chancellor McNeil has said that he realizes and appreciates this position. I can only hope that others may hold the same view.

The support I have been given by both faculty and administrators has been appreciated. My only real strained relationship has been with President MacLeod. I hope that this will end. The purpose of a column as well as a newspaper, is to inform. For people to get "bent out of shape" over it is indeed unfortunate.

This column this past semester, beginning with problems with the Bookstore and Registrar, and then concentrating on some of the merger problems has had some affect. The plight of the ex-GI's not receiving their checks was ameliorated by loans. Check cashing was again instituted. The attempt of some faculty at Gorham to promote on mass was revealed and hopefully stopped. Even more important the column forced people to review their own offices and to understand that their main job is serving the students as best they can.

My most important fight was against establishing a community college at this time. The resolution of this is now in the hands of Chancellor Stan Freeman and the Chancellor. I do not say these events to indicate sole credit for the resolution of the above problems. It is only to indicate some editorial satisfaction at having some sort of hand in them. The most dismal failure was in the advisor situation. No attempts at all have been instigated at the President's level to solve this problem.

While my work this past semester has kept me out of many offices, my new job will return me to my old haunts. The people involved need not grumble. I shall warm up the coffeepots. To those of you who helped me this past semester, I again thank you. I have been beneficial In Loco Parentis!

In Loco Parentis

by Eddie L. Beard

This column shall be a last of In Loco Parentis. This next semester I shall serve as a feature news reporter for The Viking. My main reason for writing this column has been my busy schedule which has prevented me from devoting more time to extracurricular activities. To the editor, I could set back and my sole work, outside of a twenty-eight-hour credit load due to the nature of spring, was to write a few words about problems that existed among the faculty and administration at Portland and Gorham campuses.

Student Affairs Thanks Senate

(A copy of this letter was sent to Senator President Gerald McCann)

To the Editor:

It is with great pleasure we accept the $500 donation by the Portland Student Senate to create an additional student advisor.

The understanding and concern exemplified by the senators in allocating the funds for the needy students of the Portland Campus should be the purpose.

Sincerely,

Dr. Harold P. Meninger
Assistant Dean of Students

Mrs. Dorothy D. Moore
Associate Director of Student Affairs

The UMPG Viking

This should be noted that the Student Senate's earlier loan has already contributed to the alleviation of some of the students' financial plight.

We in the Office of Student Affairs personally accept the challenge of conscientious executor of the funds allocated and publicity of this service.

Thank you, again, for your help.

Sincerely,

Chairman of the Academic Committee
TEP Expands; Has Own House

by John O'Neill

On a park bench in 1910, a group of Jewish students from Columbia University formed Tau Epsilon Phi (TEP) because they could not, on account of their religion, become members of the fraternities on their campus. Today, there are 105 chapters of TEP and 15 colonies with a total membership numbering near 80,000 in both the United States and Canada. Its governing body is located in New York. Among its more noted alumni members are Dr. Jonas Salk, discoverer of the Salk vaccine, "Red" Auerbach, general manager of the Boston Celtics, and the late Dwight D. Eisenhower.

One of these 105 chapters is located on the Portland campus. Its chancellor, senior Rusty Vennell, who describes his position as the "responsible head of the fraternity," stated that this chapter is a social one. "It exists for the benefit of its members," he explained. According to Chancellor Vennell, the membership of the fraternity is composed of different types of individuals. "It is this diversity and individualism which makes us strong," he said. There are 21 members in the Fraternity, the only one on the Portland campus. Dues, which the first year members do not have to pay, are $50 a year and there is a $90 payment by the first year members to the national organization. Arrangements are sometimes made for financing these expenses. The fraternity rents a house near the UMP campus. The nine brothers who live in the sixteen-room house each pay a rent of $220 per semester. This does not include board and the brothers must provide furniture for their bedroom. This problem will be rectified soon because the fraternity has taken a $1000 loan from the national organization to be used to buy furniture from a TEP House at Northeastern University, which is being sold. The Portland chapter rents its house for $275 per month and also must pay the light and heat bills. Members of the fraternity who do not reside in the house are entitled to eat meals there, attend house meetings, socialize, engage in one of the more frequent all night card games and stay overnight if necessary.

When the fraternity first moved into the neighborhood, some neighbors were upset because, according to Vennell, they felt that the University was expanding into their neighborhood. These neighbors even went as far as to obtain the services of a lawyer. The present situation is much quieter than it was initially.

The rules governing those who live in the house are very liberal unless an individual's actions effect the fraternity as a whole. An example is the house rule that brothers can not possess or use drugs while in the house. A brother

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The Portland chapter is or has been involved in many different types of community activities. The brothers have in the past contributed to the Bruce Roberts Fund, donated toys to needy children and given food baskets during Thanksgiving. The fraternity also donated blood to an ill cafeteria worker. At present, TEP is involved in the painting of the Associated Students' Drug Rehabilitation Center. It participates in intramural sports such as basketball, football and soccer. On the social scene, the fraternity has held an open house this year, and its first house party, which some brothers claimed was a success.

The charter of the fraternity was approved by the student senate, the Board of Trustees and the Chancellor. The Committee of Fraternal Organization was set up on the Portland campus to have jurisdiction of the chapter. Its membership of nine consists of three faculty members from the Office of Student Affairs, three students appointed by the senate and three brothers. The five fraternities of the Gorham and Portland campuses of UMPG are now forming a major decision-making body called the Greek Council in which, unlike the Committee of Fraternal Affairs, the University will not have any influence. TEP Chancellor Vennell feels that the animosity existing between the two campuses is present at the planning meetings. There has been some question as to now serious the influence of the Council should be. Vennell feels that the fraternities can end the feud by making it a single organization.

During the second week of February, rush begins for freshmen who are not fraternity brothers are introduced to the fraternity through a smoker at which they will fill out cards about themselves. Next, they will attend a house meeting at which the questionnaires will be read to the front of the brothers. The brothers will ask questions directed to the applicants. After the meeting, the brothers will give a bid to which applicants will send bids to. At present, the UMP fraternity has never refused any one who passes the fraternity test. If the applicant accepts the bid, he will then receive the status of pledge for six to eight weeks. Before this period ends, he will then receive the status of frater. He further explained that this period of time is basically to see if the pledge is compatible with the fraternity. If the brothers are compatible with the pledge, he will then receive the status of frater. He further explained that there is no longer the "physical testing" of a pledge as in the past but that more emphasis is placed on "sensitiveness training." The pledge must pay $20 for expenses during his period as a pledge which includes the cost of such items as a fraternity pin.

The Tufts Dental School head stated that there are plans to conduct a meeting of personnel from the Binghamton Foundation and Maine Medical Center to discuss some of the types of programs for possible allied health program at UMPG. He feels that there are a variety of health programs which could be instituted at the UMPG campus. One is to have programs of those occupations such as x-ray technicians, dental technicians, dental assistants and medical librarians. Another possibility, according to Dr. Calisti, is the establishment of a Bachelor of Medicine degree program. Those enrolled in this five-year program would be trained in certain diagnostic and screening skills which he feels are needlessly being done by physicians and is not really what they were trained for. This type of graduate would work in the community, but, would be immediately connected with the Maine Medical Center or other medical centers that are developing in Maine. Calisti feels that people in Maine would accept these types of programs.

Another possibility that the location of his office should be at a place which has ready access to both Gorham and Portland. He pointed out that in the past UMPG has depended on another place (Orono) to do its administrative work and that now UMPG must take its own adequate administrative structure.

The University must generate in the student the desire to continue his education after he has graduated. In this way, the student, Dr. Calisti believes, can move in and out of the university anytime he wants to. Speaking on his role as an administrator, he stated that at this time he is taking "inventory" of the people, space and budget at UMPG. He suggested that it will take a year to see if he has the right people in the right places.
Callahan On LP's
by Greg Callahan

The Velvet Underground freaks should be feasting at present. The new V.U. album, Loaded (Capitol), is a fantastic rock (true rock, pure) album. The label switch (they were previously on MGM) has resulted in their first truly well produced album (MGM producers are not exactly award winners). The Velvets radically change from album to album, and though the material has been severely altered, the lyrics are as profoundly tragic as ever ("Sugar Man", "Jesu"). The Velvet Underground was the most daring group of the sixties and rock historians will place them with (or above) the Stones and Beatles in importance.

Besides the new Velvets albums, two ex-members of the group have released new LP's. John Cale, who gave the early Velvet Underground its eerie, gothic drone, has a solo release entitled Vintage Violence (Columbia), which though different than anything he's previously done, is excellent. Cale proves to be a fine story teller as well as musician extraordinaire. And Nico, once described by Richard Goldstein as "half goddess, half icicle", has released her third solo effort, (l'Heroin", "Sister Ray", 

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If Blood Sweat & Tears had any sense, they'd get killed in a plane crash. "Symphony for the Devil" indeed! Brian Jones must be turning in his grave. And once again they've badly mutilated Laura Nyro's sensitive material and Traffic's ("40,000 Headman"). David Clayton-Thomas (the most goody-goody bar sinister in the world) should never attempt to sing material previously sung by Stovie Winwood (as in "headmen" and "Smiling Phases"). He'll come out the loser every time.

The rising tide of sensitive solo artists is rising. This does not mean that if you're a group, you'll have to become a solo-ist. The age of the group is not over yet. It just means that individual artists like John Sebastian, Laura Nyro, James Taylor et al, are no longer hampered by the fact that they are soloists.

Anyway, Capitol has released a couple of albums indicative of this trend. Jaime Brockett's second album (don't bother to look for the first, it's obscure than obscure) is a comfy, often interesting album. Brockett is easy to listen to and professionally recorded but is occasionally over indulgent and too dramatic (Dylan's "Just Like Tom Thumb's Blues" et al). Overall, the LP is successful in a Tim Hardin sort of way.

The other album is Mauy Mushel's Gingerbread, and it's a masterpiece. Gingerbread is a sort of male Joni Mitchell, having all her attributes (sensitivity, interesting arrangements, most of all, a profound sense of awe) but fortunately doesn't ever fall into the Mitchell trap of arty self-consciousness. A very warm and lovely release, and it's not an impossible to find as you may think. Why just the other day I saw it in Recordland.

Having mentioned the Airplane, I should also mention that their lead guitarist, Paul Kantner has released a solo album called Blows Against the Empire (RCA). While interesting in many respects, Kantner insists on continuing his call to revolution that began with Volunteers. The Paul Kantner - Grace Slick juxtaposition has achieved little in comparison to the John Cale - Nico juxtaposition.

Goverment

Chaired by William MacLeod, has announced that the hearings on the first draft of the Ad Hoc Committee on University Governance, originally scheduled for the semester break, have been moved to February 2, 3, and 4. Specific times and location have not been announced later. The change was made to allow better attendance at the hearings.

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SPORTS
THE BATTLE OF THE YEAR

Well fans here's the Game of the Year. Remember the rivalries of the N.Y Giants and the Brooklyn Dodgers, Harvard vs. Yale, and East Isoslow against No. Overshore; well it's time for Portland and Gorham to go at it again for the final time as opponents (next year in practice who knows what will happen?).

As in any true rivalries the fans tend to write the act as one columnist pleaded against, I certainly hope because of his article that people do not go to the game looking for something. If someone wants to be vociferant let him, because the best way to shut him up is to beat him. However, Mr. Donahue himself. However, Mr. Donahue has been out of school that way

Now to the encounter of UM-Portland and UM-Gorham Wednesday night. Gorham has been riding high this year with a pretty balanced club as Matt Donahue, the school boy sensation is leading them to victory, and making a name for himself. However, Mr. Donahue has had to see someone kicked out of school that way.

The biggest factor in the game will be control of the boards, and when Handy-Andy Dufter and Jay Lamont go for the boards they'll have to be hanging from the rafters (pardon the expression) as the boys are going to have to exert themselves with a tremendous effort. As for Mike Vailiere, oh he'll be pumping them in from way outside. In other words, with a team effort we'll have to make those boys from Gorham off the floor.

Yes one more thing, let's hope the players play their best during the game, but afterwards be sure the losers shake hands because practices next year could be rough (Do you hear that Gorham). 

Intramural Sports
INTRAMURAL BASKETBALL

BY DICK OLESEN

Team "X" 74 - SMO 33 Team "X" controlled both boards by rebounding, with good inside they scored SMO to shoot outside in the first half. Score was 33 - 12 Team "X" on top. Fast breaking and strong rebounding overpowered SMO as Bartley, Curtis, Biardi and

Door led Team "X". For SMO Pasulo & Bergeron scored well with Samson rebounding some . . . Joint Tortfeasors 55 - Vikings 48 Sullivan good inside shooting and control off both boards enabled a second shot and the lead at the half 28-25 as Lampron was hot for the Vikings. Sitarz's shooting and effort enabled J.T.'s off the boards, and the use of the fast break gave the game to the lawyers. Vikings were lead by Lampron, Pisk but the J.T.'s had too much height for them . . . Res Ipsas 73 - Dice 42 Bruce Livingston scored half of Res Ipsas points in the first half as Stanhope and Sawm were strong off the boards for Dice. Score was 32-16 Res Ipsas at the half. Res Ipsas was too strong as they ran away with the game with a full court press. Livingston, Emerson, and Jabar scored consistently as Dice worked hard but could not match Res Ipsas . . . TEP 41 - Devill Advocates 38 Atkinson's shooting and TEP's control off both boards lead the cold shooting D.A.'s. Rouzar and Thorne scored for the D.A. as TEP led 23-16 at the half. Both teams were cold but TEP by controlling the boards and good foul shooting by Atkinson in the last 2 minutes secured the win. Atkinson and True were TEP's best as Douxer played a good game off the offensive boards for D.A.'s . . . Faculty 68 - Frosh Floggers 41 T. Martin's outside shooting and fast break efforts put the Faculty out in front 38-15 as Gillespie scored for the frosh. With a definite height advantage the faculty outrebounded and fast broke the Freshmen to death and won an easy game. Martin and Gavin for the Faculty, and Michud, Rea, and Gillespie for the Frosh team stood out . . . Res Ipsas 78 - SMO 49 J. Jabar's passing and defense were tremendous. Emerson and Livingston made their presence felt as they controlled and dominated the game. In the second half everyone whether good or bad seemed to score as Daviau, and Dible were good out for SMO. R.I. continues to be unbeaten as everyone plays together well. It doesn't matter if you're a starter or a bench warmer . . . Joint Tortfeasors 63 - Molenm 55 A close game all the way as Nicholas, and Thibeault were hot from way outside with Jackson, and Sullivan keeping it respectable. In the second half Sitarz, and Decato especially Sitarz controlled the offensive as the Molenm lost the touch from outside and folded up in the last 2 minutes.

INTRAMURAL BASKETBALL SCHEDULE

Page 7

GYM SCHEDULE
FOR FINALS

Mon. Jan. 18 3 - 6 pm
Tues. Jan. 19 3 - 6 pm
Wed. Jan. 20 3 - 6 pm
Thurs. Jan. 21 3 - 6 pm
Fri. Jan. 22 3 - 6 pm
Sat. Jan. 23 1 - 3 pm
Sun. Jan. 24 1 - 3 pm

Mon. Jan. 25 1 - 6 pm
Tues. Jan. 26 1 - 6 pm
Wed. Jan. 27 1 - 6 pm
Thurs. Jan. 28 1 - 6 pm
Fri. Jan. 29 1 - 6 pm
Sat. Jan. 30 3 - 3 pm
Sun. Jan. 31 1 - 3 pm

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The UMP Student Senate voted Friday to attempt to contract The Association for the week of Winter Carnival. Senator Martin Murphy asserted that the Senate should go along with the wishes of the students." The Association won out in a student survey conducted by Campus Mayor Fred Beane this past week. The group received 45 first place votes and 32 second place votes out of 368 questionnaires.

At the suggestion of Beane and a tie-breaking vote by Senator President Gerry McCann, the Senate went on to pick nine more choices in case The Association and other groups are unavailable. Senator Frank Maiorino objected to the move. Maiorino asserted, "If the first three choices are unavailable, then perhaps the students should be polled again." McCann's vote ended the discussion.

The choices were selected in the following order: Country Joe and the Fish with Tom Rush; Tom Rush with Sha- Na-Na; Sha-Na-Na; Country Joe and the Fish; Melanie; Richie Haven's Ike and Tina Turner; B.J. Thomas with either Sha-Na-Na or Country Joe; and Canned Heat.

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**FREE ENTERPRISE IS NOT DEAD YET!!**

In 1959, two Dutchmen living in Michigan who became upset with the company they were working for took a few of their friends and formed a new company with a new purpose. They wanted to provide people with an opportunity to succeed at something that they wanted. They had a great product, a great plan, and a burning desire to succeed. Today they have had the pleasure of guiding their fantastic business from the basements of their homes to over $120,000,000 business last year. As if that were not enough, today, with people complaining about the tightness of money, the scarcity of jobs, and the scarcity of opportunities that has provided such rapid growth through some rough times? If you have a desire to succeed, if you have the ambition to become somebody, I can show you this opportunity that has provided a chance for over 150,000 people in the United States and Canada to reach their highest goals in a business of their own with a practically unlimited income potential. The price of failure is greater than the price of success. Think about that; the price of failure is greater than the price of success. In this country you have the right to succeed or fail as you desire. A lot of people are going to say that luck has a lot to do with it. Baloney! Take a look at the successful people in this country and you will find the most positive group of hard working people you could find. By hard work I don't necessarily mean 23 hour per day variety. You shouldn't work like a dog, but you should use your head and work like a man. You have the ability to succeed right now if you eliminate your negative thinking and believe you can do it. It is all up to you and what you want. Don't you owe it to yourself, your family, and your friends to become a success? I know there are a few of you people in the university who want more out of life than to become a part of the "system" or the "establishment" and go to work for a big company so you can have security, a house, a car, and live in a neighborhood with other "successful" people. If this is your idea of living then more power to you, but I want to talk to the person who wants to become financially independent in 5 years or less—that small 5% of the population that says, "I want to be myself." Let me show you an opportunity that has always been tailored to the people in this country that are still not afraid of a day's work today to provide for security beyond their wildest dreams for tomorrow. A simple call to me at 854-9342 could mean an investment in your future.

Thank you,
George Bartlett, Jr.
Marketing Consultant
(if you like fancy titles)